

Naples, Florida, December 3, 1980

LET IT BE KNOWN, that the Pelican Bay Improvement District met on this date in Regular Session at 4:30 P.M. in Building "F" in the Collier County Courthouse complex with the following members present:

PRESIDENT: Salvatore Scuderi  
SECRETARY: Douglas Brown

Stanley Brooks  
Harmon Turner

TREASURER: Elinor Wenzel - Absent

ALSO PRESENT: Gary Moyer, District Manager; James Ward, Assistant to the District Manager; Fred Biery and Jerry Eckert, Post, Buckley, Schuh and Jernigan; Messrs. Obley, Koste, Caldwell, Hoegsted and Penn, Coral Ridge-Collier Properties; George Varnadoe, Young, van Assenderp, Varnadoe and Benton, Tracy Bolesky, Attorney for the District and Jean Swindle, Recording Secretary.

AGENDA

1. ROLL CALL
2. APPROVAL OF MINUTES OF OCTOBER 15, 1980 MEETING
3. STATUS REPORT - Water and Wastewater Plant Construction -  
Discussion of Liquidated Damages
4. WATER MANAGEMENT AREAS - Golf Course Survey
5. AWARD OF BIDS
  - a) Wellfield Expansion
  - b) Pelican Bay Boulevard Maintenance
6. CONSIDERATION OF ENGINEERING PROPOSALS
  - a) Crayton Road Improvements
  - b) Unit IV, Single Family Area (located within the boundaries of the Pelican Bay Improvement District)
7. SUPERVISORS' REQUESTS & AUDIENCE PARTICIPATION
8. MANAGER'S REPORT
9. TREASURER'S REPORT
10. ADJOURNMENT

ROLL CALL

President Scuderi called the meeting to order and asked the record show four members of the Board present with Ms. Wenzel being absent due to illness.

MINUTES OF OCTOBER 15, 1980

Mr. Turner moved, seconded by Mr. Brown and carried 4-0, with Ms. Wenzel absent, that the minutes of October 15, 1980 be approved as presented.

STATUS REPORT RE WATER & WASTEWATER PLANT CONSTRUCTION AND DISCUSSION OF LIQUIDATED DAMAGES

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Mr. Moyer began the discussion regarding the status of the water and wastewater plant construction by stating that Biltmore Construction has exceeded the contractual time limits called for in their contract by more than 10 months. As of October 15, 1980 the apparent schedule overrun amounts to 310 calendar days with the time overrun for beneficial use, according to PBS&J's records is 296 days. He asked Mr. Fred Biery to review for the Board, the letter identifying all aspects of the contractor's overtime. Mr. Biery presented each member of the Board a copy of the aforementioned letter and reviewed the following points as they related to Biltmore's Contract C-2 - Pelican Bay Phase I Treatment, Storage and Pumping Facilities:

1. A review of contractor performance shows that Biltmore Construction Company has exceeded the required contract date for completion of all work by more than 10 months. As of October 15, 1980 the apparent schedule overrun amounts to 310 calendar days. The time overrun for beneficial use, according to our records is 296 days.
2. The contractor, on several occasions, has acknowledged late completion and slippage in various parts of the work when these were brought to this attention by the Engineer. The record shows that these notifications, together with instructions to take immediate corrective action, were issued to Biltmore early and often.

3. The record also shows that the contractor has attributed these delays to 3 specific causes:
  - a. Manpower problems in Naples/Fort Myers area.
  - b. Unusual and severe weather conditions.
  - c. Late fabrication and delivery of equipment by suppliers and manufactureres.
4. The Biltmore Company has stated that the factor which had the greatest single impact upon construction schedules, (both Contract C-2 and C-1), and upon contractor's efforts to recover slippages, was the late delivery of electrical equipment, switchgear and controls.
5. The Biltmore Company has advised us of its intention to document these equipment delays, together with the repeated but largely unsuccessful efforts made by Biltmore, Hamilton Electric and others to obtain timely delivery.
6. Our review of project files shows that, in fact, there were numerous and substantial delays in delivery of equipment, chiefly by electrical manufacturers and suppliers. Since the installation and startup of R.O. plant equipment and controls was also dependent upon the prior availability of electrical power under Contract C-2, the delays under the Biltmore Contract were also in turn transmitted to the Permutit Company under Contract C-1.
7. Following is digest of the contractors' documentation, together with material from Engineers project files:
  - a. On February 7, 1979, a Notice to Proceed was issued to Biltmore Construction Company for commencement of work under subject contract.
  - b. On March 23, 1979 contractor purchase orders were issued for major items of equipment indicating a required delivery date of July 1, 1979.
  - c. By July and August it became apparent that deliveries of major and critical items of electrical and control equipment were not being made.
  - d. Repeated and forceful efforts were made by telephone, telegram and correspondence emanating from Biltmore Company, Hamilton Electric and Fife Distributores to expedite fabrication, production and delivery from the factory.
  - e. In view of the gravity of the situation, separate contacts were made by top CRCP officials with Westinghouse contacts, via internal communications, to improve the supply picture. We believe these special efforts were, to a degree, successful and that, without them the deliveries would have been even later.
  - f. Despite the above efforts to expedite action at the factory end, deliveries of major items of electrical and control equipment were not received until March, April, and May of 1980.

- g. It should be noted that following delivery of major units of complex electrical and control equipment the assembly, hookup and testing work must then follow, requiring a period of approximately 60 days. On completion, the period of startup including final adjustments and corrections can begin. This normally requires 15 to 30 days depending on availability of manufacturers representatives. Beneficial use by PBID did occur on June 23, 1980.
- h. At this time, it can only be concluded that until the Biltmore Construction Company can produce documentation absolving themselves of these delays, the PBID can only take the position that it was the contractor's sole responsibility to expedite the project and meet the scheduled completion dates.

8. It is important to note the contract documents, as executed by the parties, established certain required completion dates for various parts of the work, as follows:

		<u>REQD.</u>	<u>ACTUAL</u>
a.	Storage reservoir ready to receive irrigation water	NLT 6/1/79	7/7/79
b.	R.O. Building ready to receive plant equipment (180 days from Notice to Proceed)	8/11/79	9/27/79
c.	<u>Complete work for beneficial use</u>		
	(1) R.O. treatment plant (C-2 to C-1 Power)	NLT 9/1/79	5/12/80
	(2) Water available in irrigation reservoir	(6/1/79)	7/7/79
d.	Complete all work not later than 300 calendar days from receipt of Notice to Proceed	NLT 12/10/79	10/15/80
e.	Work complete for beneficial use	NLT 9/1/79	6/23/70

9. The Biltmore Company has been acting upon a current list of items requiring corrective action (punch list items). Final adjustments are being completed pertaining to automatic operation and control of high service irrigation pumps. In addition, certain modifications and adjustments are underway concerning the emergency electrical generator. We are observing these and following up on activities by the contractor and manufacturers representatives concerned.

10. Primary construction delays by the Contractor are as follows:

- a. Total completion of all work: 310 calendar days.
- b. Readiness of storage reservoir to receive water: 37 calendar days.
- c. Water availability in Irrigation Reservoir: 37 calendar days.

- d. Readiness of R.O. Plant to receive plant equipment: 47 calendar days.
- e. Beneficial use of R.O. Plant: 296 calendar days.

In summary, based on beneficial use, the completion time has been delayed 296 days. The Engineers recommend, however, that thirty days (30) be deducted from this amount to cover various change orders that were made during construction - the total numbers of days this contract is therefore in default is 266 days at a cost of \$200/day, equalling \$53,200. Additionally, Mr. Moyer is recommending that \$2,647.18 be deducted from this contract to cover a claim from a resident that clothing, dishware, was damaged during the early operating period of the interim water plant which is directly attributable to not being able to run the R.O. plant - making the total amount to be withheld \$55,847.18.

Mr. Biery concluded that even though Biltmore Construction Company, on December 1, 1980, had agreed to the signing of a final change order that would have accommodated all agreed-upon changes and expenses, leaving only those monies in retention that would cover the area of liquidated damages, the company had informed him on Monday, past, that they had changed their mind and would not sign such an order. At this time, Mr. Biery asked for the Board's concurrence with the procedure that had been employed by the District and PBS&J in an effort to bring the Biltmore contract to a close and for confirmation from the Board to continue in the same manner. Following discussion, it was the consensus of the Board that the proper steps had been taken by the District and the Engineer to bring about a conclusion of the Biltmore contract and the next step will, necessarily, have to be initiated by Biltmore Construction Company.

WATER MANAGEMENT AREAS - TOPOGRAPHIC SURVEY GOLF COURSE/DETENTION AREAS-APPROVED

Mr. Moyer reviewed the License Agreement between Coral Ridge-Collier Properties, Inc. and Pelican Bay Improvement District whereby the District

has been granted by the Developer a blanket easement in order to construct water retention areas within the Golf Course. The Agreement also calls for the preparation of specific easements at the completion of such construction and at the same time relinquishing the blanket easement. Mr. Moyer stated that the construction of the water retention areas within the Golf Course has been completed and in order to be in compliance with paragraph 2 of the Agreement, he was requesting the approval of the Board to use aerial photography to determine the boundary contours of the District's detention areas together with legal descriptions so that specific easements may be drawn up. The following two approaches were explained by Mr. Moyer, having been submitted by Post, Buckley, Schuh & Jernigan:

Plan A - Perform necessary topographic surveys and mapping to identify the boundary contours of the PBID detention areas as they exist in the golf course. This work could be completed, with legal descriptions prepared for all detention areas for a cost of approximately \$7,000.

Plan B - For a cost of approximately \$15,000, we could perform a more substantially complete topographic survey of the entire golf course and provide the following additional features.

- ° Complete one foot contour topography with spot shots as needed.
- ° Show a heavier contour at the design water elevation of all PBID detention areas.
- ° Provide an overall base drawing for record purposes of all drainage facilities and structures.
- ° All tees, greens, cart paths, rest buildings and sprinkler heads throughout the golf course could be located on the drawings for planning purposes.
- ° A 200 scale color aerial photograph could be provided for display. The final topographic map would delineate all one foot contour intervals and would show spot elevations for flat areas, depressions, tops, road intersections, tees, greens, retention areas, bunkers, fairways, cart trails, poles, swales, and ditches, buildings, etc. Vegetation features such as major lone trees, tree masses, and bushy areas will also be shown on the final survey. Trip lines of trees will be reflected.

It was the recommendation of both Mr. Moyer and Mr. Biery that Plan B be implemented as Plan A would satisfy the requirements of the Agreement but would be of no future value to either entities whereas the more sophisticated topographic survey would be of assistance and value in the future. The difference in cost between Plan A and Plan B being \$8,000.00 will be paid for by Coral Ridge-Collier Properties which was verified by Mr. Koste. Following discussion, Mr. Turner moved, seconded by Mr. Brooks and carried 4-0, with Ms. Wenzel absent, that Mr. Moyer be authorized to contract with PBJ&J to furnish the District with those easement descriptions referenced above by the use of a topographic survey and at a cost of \$7,000 to the District with \$8,000 of the \$15,000 expense being borne by the Developer.

AWARD OF BIDS

WELLFIELD EXPANSION - AWARDED MCGREGRO PUMP COMPANY IN THE AMOUNT OF \$29,815.00

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Mr. Moyer stated that the Board had authorized the Engineers to prepare the specifications and plans for all wellfield improvements at the meeting of October 15, 1980. Such plans and specifications to cover the following areas:

1. Drilling the wells themselves.
2. Providing the pump to withdraw the water
3. Construct the booster pump station

He explained that the award for today's meeting would be for the drilling of the wells only as it has been determined to be more efficient to do the construction in three (3) separate stages.

At this time, Mr. Jerry Eckert of PBS&J presented for the record the Affidavit of Publication for the "PELICAN BAY IMPROVEMENT DISTRICT CONTRACT A-2 WELLFIELD EXPANSION - PART A" legal notice, having been published in the Fort Myers News-Press on November 21 and 28, 1980 and gave to the Board

a copy of the bid tabulations as the result of the three bids received.

Bids were received from the following firms:

McGregor Pump	\$29,815.00
Younquist Brothers	\$34,630.00
Marvin E. Miller & Son	\$37,139.50

Mr. Eckert said the three bids received had been reviewed and considered and the Engineer recommends awarding the Contract to McGregor Pump Company in the amount of \$29,815.00 as the low qualifying bidder.

Following discussion, Mr. Turner moved, seconded by Mr. Brown and carried 4-0, with Ms. Wenzel absent, that McGregor Pump be awarded the Contract to construct and test three (3) wells in the amount of \$29,815.00.

PELICAN BAY BOULEVARD MAINTENANCE - AWARDED TO RICHARDSON & ASSOCIATES, INC. IN THE AMOUNT OF \$78,124.00

Legal notice having been published in the Naples Daily News on November 3 and 10, 1980, as evidenced by the Affidavit of Publication, Mr. Moyer reviewed the bids that had been received for the maintenance of Pelican Bay Boulevard and assigned areas. He explained that the specifications for this work had been prepared in detail and required the bidders to provide such information as:

1. List of subcontractors
2. List of projects similar in size
3. Experience - Financial Status
4. Certificates of Competency
5. Certificates of Occupational License

Referring to the bid tabulation sheet which had been provided each member of the Board, Mr. Moyer stated that the two low bidders - Harris-Goodwin and Wintgens - did not meet the bid requirements. Of the remaining two bidders - Richardson & Associates and Beautiful Surroundings - Mr. Moyer recommended Richardson & Associates (the firm presently doing the maintenance work) as they meet all bid requirements and are the third lowest bidder.

The modifications submitted by Richardson & Associates in the amounts of:

Sprinkler System	\$4,800.00
Watering	500.00
	<u>\$5,300.00</u>

were deleted with accommodations for such items to be taken care of by purchase orders as it becomes necessary. Mr. Moyer stated the total bid from Richardson & Associates was \$78,124.00. (See attached Bid Tibulation)

After determining that a unit equalled 325,000 square feet of grass and that the unit cost submitted by Richardson & Associates was the best for the District, Mr. Turner moved, seconded by Mr. Brooks and carried 4-0, with Ms. Wenzel absent, that Richardson & Associates' bid of \$78,124.00 to do the lawn maintenance for one year, be approved.

#### CONSIDERATION OF ENGINEERING PROPOSALS

##### CRAYTON ROAD IMPROVEMENTS - ENGINEERING DESIGN AND CONSTRUCTION LAYOUT & INSPECTION IN THE AMOUNT OF \$20,000 - APPROVED

Mr. Moyer identified the subject area known as Crayton Road and stated that the landowner/developer, Coral Ridge-Collier Properties had asked that the District proceed with the construction of the water, sewer and irrigation system for this area. At this time, the engineering agreement and proposal submitted by Post, Buckley, Schuh & Jernigan, Inc. to do the engineering design and construction layout and inspection work for the above-referenced utilities along Crayton Road was presented. Mr. Fred Biery estimated the total cost of construction for the project would be \$144,000 with the total cost of PBS&J's proposal for the engineering design; construction layout and inspection being \$20,000.00. It was discussed, as shown in the Engineering Design Agreement, that the Developer/Coral Ridge-Collier Properties will advance the necessary monies for the payment of engineering design fees such monies to be repaid to the Developer, with interest, when the construction is undertaken.

Mr. Turner moved, seconded by Mr. Brown and carried 4-0, with Mrs. Wenzel absent, that Post, Buckley, Schuh & Jernigan be authorized to proceed with the Engineering Design; Construction Layout and Inspection proposal for the water, sewer and irrigation system along Crayton Road in the amount of \$20,000.00 and that the President and Secretary be authorized to sign the companion Engineering Design Agreement between Coral Ridge-Collier Properties and the District for Crayton Road utilities system.

Additionally, Mr. Turner moved, seconded by Mr. Brown and carried 4-0, with Mrs. Wenzel absent, that upon completion of the design work for Crayton Road, the Engineer be authorized to solicit bids for such work, bringing bid tabulations back to the Board at the meeting in January, 1981.

UNIT IV, SINGLE FAMILY AREA (LOCATED WITHIN THE BOUNDARIES OF PELICAN BAY IMPROVEMENT DISTRICT) POTABLE WATER, SEWER AND IRRIGATION SYSTEM ENGINEERING DESIGN IN THE AMOUNT OF \$100,000.00 - APPROVED

Mr. Moyer identified the subject area - Unit IV, Single Family Area - on the map and stated that the Developer, Coral Ridge-Collier Properties, had requested, as with Crayton Road, that the plans and specifications for the potable water, sewer and irrigation systems for this area be prepared. Mr. Fred Biery stated the total project would cost approximately \$844,000.00 with the proposal from PBS&J for the engineering design; construction layout and inspection for such a system amounting to \$100,000.00. It was discussed, as previously stated regarding Crayton Road and as stated in the Engineering Design Agreement, that the Developer/Coral Ridge-Collier Properties will advance the necessary monies for the payment of engineering design fees such monies to be repaid to the Developer, with interest, when the construction is undertaken.

Mr. Turner moved, seconded by Mr. Brown and carried 4-0, with Mrs. Wenzel absent, that Post, Buckley, Schuh & Jernigan be authorized to proceed with the Engineering Design, Construction Layout and Inspection proposal for

the potable water, sewer and irrigation system to service Pelican Bay, Unit IV in the amount of \$100,000.00 and that the President and Secretary be authorized to sign the companion Engineering Design Agreement between Coral Ridge-Collier Properties and the District for such improvements.

SUPERVISORS' REQUESTS AND AUDIENCE PARTICIPATION

Mr. Turner asked about the status of the District's sales tax case and Mr. Varnadoe replied there has been no decision given on other cases regarding the same subject and because the District's case has been filed but remains on hold until such a decision is rendered, the only thing that can be done is "sit and wait".

MANAGER'S REPORT

Mr. Moyer reviewed the negotiations that the District had made with the Exchange Bank for a note in the amount of \$130,716.25 for the continuing purchase and installation of the street lighting system. He stated that the original agreement with the Exchange Bank, dated December 10, 1979, carries a Letter of Understanding which allows the District to renew the subject note annually after the payment of principal and interest of \$26,600.00 has been paid. This payment has been made from the tax monies collected by Collier County and it is the renewed note, dated December 10, 1980, in the amount of \$130,716.25 for a period of one year that is being presented for approval.

Mr. Turner moved, seconded by Mr. Brooks and carried 4-0, with Mrs. Wenzel absent, that the President and the Secretary be authorized to sign the explanatory Resolution and the renewed note for the Exchange Bank in the amount of \$134,716.25 for the continued purchase and installation of the District's street lighting system.

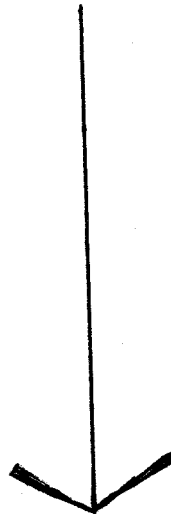
APPROVAL OF CERTIFICATES

Mr. Brown moved, seconded by Mr. Brooks and carried 4-0, with Mrs. Wenzel absent, that the following certificates be approved for payment:

<u>CERTIFICATE NO.</u>		<u>CONTRACTOR</u>	<u>AMOUNT</u>
W/S - Engineering	No. 8	Post, Buckley, Schuh & Jernigan, Inc.	\$ 2,536.41
W/S - Contingencies	No. 25	Coral Ridge-Collier Properties, Inc.	\$ 6,750.00
Contract D-3	No. 1	Southwest Utilities Systems, Inc.	\$ 103,377.06
Contract D-3	No. 2	Southwest Utilities Systems, Inc.	\$ 54,496.12
Beach Utilities	No. 3	Post, Buckley, Schuh & Jernigan, Inc.	\$ 2,229.78
Wellfield Expansion	No. 1	Post, Buckley, Schuh & Jernigan, Inc.	\$ 1,549.85
Laural Oak-Ridgewood Street Lighting Design	No. 1	Post, Buckley, Schuh & Jernigan, Inc.	\$ 132.51

TREASURER'S REPORT

Mr. Turner moved, seconded by Mr. Brown and carried 4-0, with Mrs. Wenzel absent, that the following Water Management Operating Summary for the period ending December 2, 1980, be approved:



PELICAN BAY IMPROVEMENT DISTRICT

WATER MANAGEMENT OPERATING SUMMARY  
 FOR PERIOD ENDING 12-2-80

EXPENDITURES:

	<u>BUDGET</u>	<u>ACTUAL</u>	<u>VARIANCE</u>
Supervisors' Fees	\$1,000.00	\$1,000.00	-0-
Travel	50.00	15.40	\$ 34.60
Legal Notification	25.00	6.83	18.17
Office Expenditures	1,750.00	1,628.28	121.72
Engineering	1,333.34	683.05	650.29
Legal	1,000.00	885.00	115.00
Audit	-0-	-0-	-0-
Trustee	250.00	260.89	(10.89)
Payroll	10,120.00	3,569.24	6,550.76
P/R Taxes/Benefits	1,639.34	175.45	1,463.89
Transportation	1,766.66	342.04	1,424.62
Swale Maint.	4,166.66	-0-	4,166.66
Water Quality	583.34	270.00	313.34
Chemicals (Water Connected)	4,166.66	-0-	4,166.66
Use Chrg	4,655.34	-0-	4,655.34
Insurance	890.84	-0-	890.84
Renewal & Replcmt	1,000.00	-0-	1,000.00
Contingencies	<u>1,440.50</u>	<u>-0-</u>	<u>1,440.50</u>
Balance	35,837.68	8,836.18	27,001.50

Following Mr. Moyer's explanation of the difference between the Budget figures and the Actual figures which has resulted in a deficit in both the Revenue and Expense columns for the period ending December 3, 1980, Mr. Turner moved, seconded by Mr. Brown and carried 4-0, with Mrs. Wenzel absent, that the following Water & Wastewater Operating Summary for the period ending December 3, 1980, be approved:

PELICAN BAY IMPROVEMENT DISTRICT

WATER & WASTEWATER OPERATING SUMMARY  
 for the period ending 12/3/80

REVENUE:	<u>BUDGET</u>	<u>ACTUAL</u>	<u>VARIANCE</u>
Connection Fees	\$16,928.00	\$ 8,643.29	\$8,284.71
Meter Use	3,490.00	2,350.00	1,140.00
Water & Sewer	3,309.00	3,411.20	(102.20)
Irrigation	<u>983.00</u>	<u>2,249.67</u>	<u>(1,266.67)</u>
TOTALS	24,710.00	16,654.16	8,055.84
EXPENSES:			
Chemicals	532.00	-0-	532.00
Electric	7,014.00	7,956.61	(942.61)
M & R	1,246.00	5,926.63	(4,680.63)
Salaries	5,783.34	5,488.20	295.14
Benefits	799.66	268.53	531.13
Engineering	833.34	2,324.89	(1,491.55)
Legal	833.34	885.00	(51.66)
Audit	-0-	-0-	-0-
Water Quality	833.34	567.01	266.33
Other Fees	<u>3,194.00</u>	<u>2,884.02</u>	<u>309.98</u>
TOTALS	21,069.02	26,300.89	(5,231.87)

PAYMENT OF BILLS - APPROVED

Mr. Brown moved, seconded by Mr. Brooks and carried 4-0, with Mrs. Wenzel absent, that the following bills be approved for payment:

Legal Services of Tracy H. Bolesky:

Pelican Bay Water and Sewer - October 26, 1980 through November 25, 1980  
\$ 723.75

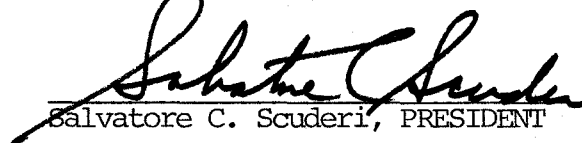
Pelican Bay Water Management - October 26, 1980 through November 25, 1980  
\$ 723.75

Mr. Turner submitted to the Developer a bill in the amount of \$400.00.

ADJOURNMENT

Following the tentative setting of the second Wednesday in January, 1981 for the regular monthly meeting for the Board and there being no further business to come before the Board, the meeting was adjourned by order of the Chair - Time: 6:20 P.M.

PELICAN BAY IMPROVEMENT DISTRICT

  
Salvatore C. Scuderi, PRESIDENT

BID REQUIREMENTS	RICHARDSON	HARRIS GOODWIN	BEAUTIFUL SURROUNDINGS	WINTGENS
1) List of Sub-Contractors Names & Address	YES +	NONE PROVIDED	NONE WILL BE USED	NONE PROVIDED
2) List of Projects Similar in Size	YES +	NONE	YES	NONE
3) Experience Financial Status	YES +	NONE	YES	YES
4) Certificates Of Competency	YES +	YES	NONE	NONE PROVIDED
5) Certificates Of Occupational License	YES	YES	NONE	NONE PROVIDED

1) RICHARDSON & ASSOCIATES

Meets Bid Requirements.

2) HARRIS - GOODWIN

Does Not Meet Bid Requirements

- a. Has no project of similar size or nature.
- b. Provided no financial information.
- c. Provided no list of Subcontractors.

3) BEAUTIFUL SURROUNDINGS

Meets Bid Requirements.

Contractor has no Certificate of Competency or Occupational License in Collier County but he indicated that he would obtain these if the board accepts bid.

4) WINTGENS

Does Not Meet Bid Requirements

- a. Has no projects of similar size.
- b. Provided no evidence of Occupational License or Certificate Of Competency

PELICAN BAY IMPROVEMENT DISTRICT  
LAWN MAINTENANCE  
BID TABULATION

	Richardson & Assoc.		Bruce Goodwin Kevin Harris		Beautiful Surroundings	
	Unit	Total	Unit	Total	Unit	Total
<b>LAWN CARE</b>						
Mowing	\$ 923.00	\$ 41,520.00	\$ 933.00	\$ 41,985.00	\$ 720.00	\$ 32,400.00
Edging	389.00	11,680.00	640.00	19,200.00	154.00	4,617.00
Fertilization	1,107.00	3,322.00	1,000.00	3,000.00	833.00	2,499.00
Weed Control	75.00	900.00	50.00	600.00	505.00	6,060.00
Insect Control	93.00	1,120.00	25.00	300.00	547.00	6,560.00
Disease Control	270.00	540.00	150.00	300.00	527.00	1,054.50
<b>TREE CARE</b>						
Fertilization	515.00	1,030.00	450.00	900.00	518.00	1,035.00
Pruning	63.00	750.00	25.00	300.00	230.00	2,760.00
Weed Control	71.00	850.00	50.00	600.00	154.00	1,850.00
Disease & Insect	600.00	1,200.00	150.00	300.00	2,280.00	4,560.00
<b>PALM CARE &amp; SHRUB</b>						
Rm Of Palmate	85.00	1,020.00	25.00	300.00	198.00	2,380.00
Shrub Fertilization	543.00	1,630.00	300.00	900.00	960.00	2,880.00
Pruning	277.00	3,322.00	25.00	300.00	86.00	1,035.00
Weed Control	150.00	1,800.00	50.00	600.00	321.00	3,850.00
Disease & Insect	292.00	3,500.00	25.00	300.00	297.00	3,560.00
Cultivation	1,280.00	2,560.00	150.00	300.00	720.00	1,440.00
<b>GROUND COVER</b>						
Fertilization	240.00	480.00	450.00	900.00	518.00	1,035.00
Pruning	200.00	400.00	150.00	300.00	518.00	1,035.00
Weed Control	42.00	500.00	50.00	600.00	313.00	3,760.00
<b>TOTAL BID</b>		<b>\$78,124.00</b>		<b>\$71,985.00</b>		<b>\$84,370.50</b>
<b>MODIFICATIONS SUBMITTED</b>						
Sprinkler System		\$ 4,800.00				
Watering		500.00				
<b>TOTAL W/BID MODIFICATIONS</b>		<b>\$83,424.00</b>				